

# St. Renusus

**Brand Ambassador**  
**Denver, CO**  
**Part-time, Commission**

Are you looking for a career opportunity that allows you to capitalize on your extensive dental experience? Are you passionate about advancing dentistry through innovation? Are you self-motivated and ready for your efforts to be rewarded? If so, St. Renusus is interested in you!

St. Renusus, the developer of FDA-Approved Kovanaze® Nasal Spray, is seeking experienced dental assistants and hygienists interested in career advancement, while educating and training dental offices about a revolutionary new dental product.

We are seeking Kovanaze Ambassadors to engage, educate and train dental teams on the effective use, office implementation, and marketing of Kovanaze Nasal Spray.

## **Job Description**

The Kovanaze Ambassador is a field-based position responsible for dental office outreach, answering clinical informational requests, setting up educational training, and positively representing the Kovanaze brand at events, forums and industry meetings. Kovanaze Ambassadors are directly responsible for supporting the sales efforts of Kovanaze Sales Representatives and the internal Sales and Marketing team. Frequent regional travel within Colorado is expected.

## **Job Responsibilities**

- Call on Colorado dental practices to engage dental professionals for lunch & learns, team trainings, and product demos.
- Generate new customers, end users and advocates.
- Represent Kovanaze at local, regional and State Meetings.
- Present at Sales Meetings, Lunch & Learns, Study Clubs, etc. to promote and train on Kovanaze.
- Complete administrative tasks necessary for tracking leads, maintaining transactions and following up on in-office trainings.
- Cold call dental offices to promote Kovanaze.
- Complete daily, monthly and quarterly reporting; complete and submit expense report via financial accounting portal.
- Communicate regularly with Chief Marketing Officer and Marketing Team to report on industry trends, strategic relationship opportunities and product feedback.
- Contribute strategic feedback on sales systems, product promotion efforts and customer service.

## **Education / Experience**

- Requires a minimum of 3-4 years dental experience as a licensed dental assistant or hygienist.
- Sales experience is helpful but not required.
- Effective interpersonal skills including: active listening, oral and written communication skills to convey and track information, influence and educate on a new product.

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- Must be able to set up effective and responsible communication channels using all forms of technology (phone, conference calls, webinars, small and large-scale meetings, etc.)
- Strong relationship-building skills to build and maintain rapport and confidence with colleagues, dental practices, and key industry contacts.
- Self-motivated and driven.

## **Competencies**

- A positive, “can do” attitude and customer service orientation.
- Ability to work independently and in a team environment, with negotiation and influencing ability.
- Demonstrated abilities in taking initiative, prioritizing and multi-tasking to meet Company needs with minimal supervision.
- Provides outstanding customer service to all external and internal customers; shows personal accountability for and takes necessary action to respond, resolve and follow up on customer service issues consistently and in a timely manner.
- Ability to handle multiple tasks and to prioritize/schedule work to meet company needs with minimal supervision with tight deadlines; Ability to deal with change and short timeframe demands with tact and composure.
- Demonstrated attention to detail with solid coordinating, task planning and time management skills with an emphasis on accuracy and completeness.
- Strong interpersonal skills to build team, collaboration and maintain positive rapport and confidence with colleagues, vendors and others. Ability to handle conflict or difficult interpersonal situations at all levels in the organization.
- High level of computer literacy including but not limited to Microsoft Office Suite (Outlook, Word, Excel, and PowerPoint), ERP systems, databases and software applicable to job function.
- Ability to analyze data and statistics in own field of expertise to develop well-reasoned recommendations to senior management.
- Discretion and maturity in handling and maintaining confidentiality of sensitive materials and personnel issues in a professional manner.
- Maintains professional and technical knowledge by keeping skills current (reviewing professional publications; participating in professional societies, continuing education.)

Interested applicants will submit a resume, references and a cover letter detailing their reasons for choosing dentistry as a career to [Recruiting@st-renatus.com](mailto:Recruiting@st-renatus.com).